

Individual Academic Staff Profile

1. Surname: Hall
2. Forenames: John Henry
3. Title: Prof
4. Nationality: South African
5. Tertiary Education:
 - University of Port Elizabeth (1984), BCom Economics, Business Economics, Tax, Business Economics (3) Financial Management (3)
 - University of Port Elizabeth (1985), BCom (Hons) Economics, Financial Management Advanced Financial Management (4)
 - University of Pretoria, (1989), MBA All prescribed subjects Financial Management Business Statistics
 - University of Pretoria, (1998), DBA Financial Management, Investment Management
6. Current Post:
Title: PROF
Department/Research Centre: Department of Financial Management
Date of appointment: 1 July 1994
7. Last three posts held with dates:
 - University of Pretoria, Associate Professor, Jan 2002 to present
 - University of Pretoria, Senior Lecturer, Jan 1999 to Dec 2001
 - University of Pretoria, Lecturer, July 1994 to Dec 1998
 - Roadmarking (Pty) Ltd, Financial Manager, May 1990 to June 1994
 - South African Revenue Services, Tax Officer, Feb 1986 to April 1990
8. Formal publications for the past six years:

Publications in peer-reviewed or refereed journals

- Hall, J.H. & Geysler, J.M. 2004. Are wine co-operatives creating value? *AGRECON*, 43(3):331-346.
- Hall, J.H. & De Wet, J.H. 2006. An analysis of strategic performance measures of companies listed on the JSE Securities Exchange South Africa. *South African Journal of Economic and Management Sciences*, 9(1):57-71.

This article was chosen as the best article in SAJEMS for 2006.

International article (in journal that is not on the subsidy/accredited list):

- Hall, J.H. & Westerman, W. 2008. Capital expenditures with a multinational enterprise. *Journal of Corporate Treasury Management*, December, 2(2):139-147.
- Hall, J.H. & Millard, S.M. 2010. Capital budgeting practices used by selected listed South African firms. *South African Journal of Economic and Management Sciences*, 13(1):85-97.
- Hall, J.H. & Lowies, G.A. 2010. Financial management techniques used by residential property developers. *Acta Structilia*, 17(1):62-78.

BOOKS AND/OR CHAPTERS IN BOOKS

- I was requested during 2006 to co-write a chapter in a McGraw-Hill publication, *International Management*
- *Accounting and Control*, Chapter 4, Controlling Cash Flows, Working Capital and Capital Expenditures with
- the Multinational Enterprise. The book has been published in 2010 (ISBN 13: 9780077130381).

- I was amongst 5 authors in South Africa that were requested by Pearson Publishing to “South Africanise” three chapters in one of their most popular Financial Management text books, *Principles of Managerial Finance*. It was completed during 2009 (ISBN 9781770255029).
- I was invited during 2009 by Prof Kent Baker, Kogod research Professor at the American University, Washington, USA, and one of the top 1% researchers and publishers in Financial Management in the world, to write a chapter in his new book, *Capital Budgeting Valuation: Financial Analysis for Today's Investment Projects*. I co-wrote two chapters in the book. The book was published in 2011 (ISBN 978-0-470-56950-4).
- Paper delivered at an international conference was published in a book in 2011; *Infrastructure Finance. Issues and Challenges*. Financial Management Techniques Used by Residential Property Developers. (ISBN 13: 978-0230-33215-7).

9. Prestigious recognition of national/international academic standing:

RESEARCH AWARDS AND PRIZES

- Hall, J.H. & Millard, S.M. 2002. An assessment of the value of brokerage information for individual investors. *Investment Analysts Journal*, 55:45-51.

This article was chosen by international peer review to be the best article in *The Investment Analysts Journal* for 2002 and was awarded the Investment Analyst Society/GENSEC award.

- Hall, J.H. & De Wet, J.H. 2006. An analysis of strategic performance measures of companies listed on the JSE securities exchange South Africa. *South African Journal of Economic and Management Sciences*, 9(1):57-71.
This article was selected as the best article in the *South African Journal of Economic and Management Sciences (SAJEMS)* for 2006.

10. Supervision of postgraduate students:

- Various students doing Financial Management course work; last 2 students completed 2009 (Mr HP Lansdell) & 2010 (Mrs TC Ng'ambi).
- Prof JH de Wet; DCom; completed 2004.
- Mr G A LOWIES; PhD; start 2010; not completed; funding by UP & SKILL development programme

11. List any campus companies you are involved in with a brief statement of your level of involvement and the approximate percentage of your time devoted to the campus company (ies) per week:

CE@UP. I am involved in the training of delegates in Financial Management on the following short - courses: Management Development programme; Financial Management for non-Financial Managers; Advanced Event Management. Approximately 10% of my total time is devoted to this.

12. List any consultancies you are involved in and the percentage of your time devoted to these consultancies. Include here any involvement you might have in the provision of training courses to industry and/or public bodies:

Providing tax and financial advice to private clients.

13. Any other research related activity which you consider impacts on your research endeavour e.g., journal referee, activities relating to the public understanding of your area of research; dissemination of research results - unpublished conferences or invited lectures; media exposure; conference organisation, etc:

- External examiner for UCT Graduate School of Business for a MBA subject on Capital Budgeting, as well as external examiner for MBA management reports of students (2003 – 2008).
- External examiner for UNISA of management reports for the Hons BCom degree (Business Management) (Financial Management) (2006).
- External examiner for Rhodes University Master's thesis (2008).
- External examiner of Master's theses (8) for the University of Johannesburg (2009 – 2011).
- External examiner for a PhD candidate of North West University (2010).

- Reviewer for scholarly journal, *Acta Structilia* (UOFS).
- Reviewer for scholarly journal, *Journal for Economic and Financial Sciences* (UJ).
- Reviewer for scholarly journal, *Meditari Accountancy Research* (UP).
- Reviewer for scholarly journal, *Management Dynamics* (US).
- Reviewer for the *National Research Foundation* (NRF).
- Reviewer for an international scholarly journal, *International Journal of Financial Services Management*.

LOCAL CONFERENCES ATTENDED WHERE PAPERS WERE PRESENTED

- South African Finance Association Annual Conference, January 2005, UCT, Cape Town.
- Strategic Budget Management Africa 2005 Conference, January 2005, Sandton.
- Strategic Budget, Planning and Forecasting Conference & Workshop, July 2005, Sandton.
- Strategic Budgeting and Costing, May 2007, Sandton.

INTERNATIONAL CONFERENCES ATTENDED WHERE PAPERS WERE PRESENTED

- Multinational Finance Society 11th Annual Conference, July 2004, Rutgers University, Istanbul, Turkey.
In addition to presenting a paper, I acted as session chairman for one of the sessions.
- VI International PENZA Conference, October 2007, University of Sao Paulo, Ribeirao Preto, Brazil.
In addition to presenting a paper, I acted as session chairman for one of the sessions.
- The 8th China International Academic Seminar for Universities, Beijing, China, October 2008. The paper presented was “The capital budgeting practices used by selected listed South African firms” and received a “Certificate for Excellent Paper” award.
- International Conference on Infrastructure Finance 2010, Vinod Gupta School of Management, Indian Institute of Technology, Kharaghpur, India. The paper that will be presented is “Financial management techniques used by residential property developers” and was nominated for the best paper award. In addition to presenting a paper, I acted as session chairman for one of the sessions. In addition, I was one of 5 delegates to be invited to participate in a conference panel discussion.
- Multinational Finance Society 18th Annual Conference, June 2011, LUISS Guido Carli University, Rome, Italy. The paper presented: “Capital budgeting Methods and the Cost of Capital: A Multivariate Analysis of Listed South African Firms”.