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# University of Pretoria Yearbook 2023

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## MPhil (Business Management) (*International Business*) (Coursework) (07254017)

**Department** Gordon Institute of Business Science

**Minimum duration of study** 1 year

**Total credits** 180

**NQF level** 09

### Programme information

The degree comprises the writing of a mini-dissertation and coursework.

Full particulars of the degree programme are contained in a brochure which is available from the departmental website.

### Admission requirements

1. Relevant honours (or equivalent) degree  
or
2. Relevant postgraduate diploma

### Other programme-specific information

Refer to General Academic Regulations G30-G41.

Refer to the GIBS student guidelines and regulations.

The Dean may authorise matters not provided for in the General Academic Regulations or in the GIBS regulations

### Examinations and pass requirements

1. The minimum pass mark for each prescribed module is 50%, provided that a subminimum of 45% has been obtained in the examination or an examined component.
2. A candidate who has failed more than two core modules may not continue with their studies for the degree, except with the approval of the Dean.

Refer to the GIBS student guidelines and regulations.

### General information

**University of Pretoria Programme Qualification Mix (PQM) verification project**



*The higher education sector has undergone an extensive alignment to the Higher Education Qualification Sub-Framework (HEQF) across all institutions in South Africa. In order to comply with the HEQSF, all institutions are legally required to participate in a national initiative led by regulatory bodies such as the Department of Higher Education and Training (DHET), the Council on Higher Education (CHE), and the South African Qualifications Authority (SAQA). The University of Pretoria is presently engaged in an ongoing effort to align its qualifications and programmes with the HEQSF criteria. Current and prospective students should take note that changes to UP qualification and programme names, may occur as a result of the HEQSF initiative. Students are advised to contact their faculties if they have any questions.*



## Curriculum: Final year

Students must complete 4 electives from the list provided. The total number of credits for elective modules must be 24. Please contact the faculty to confirm the availability of elective modules.

### Core modules

- Competitive global business strategy 850 (GIF 850) - Credits: 15.00
- States and markets in the global political economy 851 (GIF 851) - Credits: 15.00
- International business and emerging markets 852 (GIF 852) - Credits: 15.00
- Managing the multinational corporation 853 (GIF 853) - Credits: 15.00
- Research methodology 855 (GIF 855) - Credits: 15.00
- Mini-dissertation: International business 860 (GIF 860) - Credits: 81.00

### Elective modules

- Gamification: create change through persuasive system design 825 (GIG 825) - Credits: 6.00
- Managerial coaching for effective strategy implementation and change leadership 826 (GIG 826) - Credits: 6.00
- Managing business risk: building a resilient supply chain in a turbulent world 827 (GIG 827) - Credits: 6.00
- Socio-economic development: how to work with government 828 (GIG 828) - Credits: 6.00
- Sustainable supply chains with economic value 829 (GIG 829) - Credits: 6.00
- Mastering conversations about race in the workplace 830 (GIG 830) - Credits: 6.00
- Engaging with contemporary African contexts 831 (GIG 831) - Credits: 6.00
- Critical thinking 832 (GIG 832) - Credits: 6.00
- Entrepreneurship from the inside-out 833 (GIG 833) - Credits: 6.00
- Green entrepreneurship 834 (GIG 834) - Credits: 6.00
- Rwanda at the frontier of entrepreneurship, innovation and technology 835 (GIG 835) - Credits: 6.00
- Building thriving teams for change 836 (GIG 836) - Credits: 6.00
- The change makers: lessons from history for a complex world 837 (GIG 837) - Credits: 6.00
- Ethical leadership 838 (GIG 838) - Credits: 6.00
- The business case for manufacturing in Africa 839 (GIG 839) - Credits: 6.00
- Wicked problems: the strategy in time for degrowth 840 (GIG 840) - Credits: 6.00
- Behavioural finance 841 (GIG 841) - Credits: 6.00
- Employee happiness and wellbeing: a strategy and responsibility 861 (GIJ 861) - Credits: 6.00
- Personal resilience 862 (GIJ 862) - Credits: 6.00
- Behaviour science for business impact 863 (GIJ 863) - Credits: 6.00
- Crucial conversations 864 (GIJ 864) - Credits: 6.00
- Negotiation and deal-making 865 (GIJ 865) - Credits: 6.00
- Integrative leadership for public private collaboration towards partnerships 866 (GIJ 866) - Credits: 6.00
- State capture, corruption and ethical leadership 867 (GIJ 867) - Credits: 6.00
- International corporate management business simulation 868 (GIJ 868) - Credits: 6.00
- The UN sustainable development goals: partnering to deliver shared value 869 (GIJ 869) - Credits: 6.00
- Strategy and innovation 870 (GIJ 870) - Credits: 6.00
- Effectual intelligence for management consultants 871 (GIJ 871) - Credits: 6.00
- Impact investing 872 (GIJ 872) - Credits: 6.00
- Entrepreneurial finance 873 (GIJ 873) - Credits: 6.00
- Entrepreneurial marketing 874 (GIJ 874) - Credits: 6.00
- New venture creation 875 (GIJ 875) - Credits: 6.00



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[Social entrepreneurship and measuring impact 876](#) (GJ 876) - Credits: 6.00  
[Digital disruption 877](#) (GJ 877) - Credits: 6.00  
[Dynamic innovation 878](#) (GJ 878) - Credits: 6.00  
[Fourth industrial revolution 879](#) (GJ 879) - Credits: 6.00  
[Contextual leadership intelligence 880](#) (GJ 880) - Credits: 6.00  
[Mindful leader 881](#) (GJ 881) - Credits: 6.00  
[Strategic supply management 882](#) (GJ 882) - Credits: 6.00  
[Africa in 2050: betting on ourselves 883](#) (GJ 883) - Credits: 6.00  
[Global business strategy: global economics & international business risk 884](#) (GJ 884) - Credits: 6.00  
[Mastering strategic foresight 885](#) (GJ 885) - Credits: 6.00

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### **Regulations and rules**

The regulations and rules for the degrees published here are subject to change and may be amended after the publication of this information.

The [General Academic Regulations \(G Regulations\)](#) and [General Student Rules](#) apply to all faculties and registered students of the University, as well as all prospective students who have accepted an offer of a place at the University of Pretoria. On registering for a programme, the student bears the responsibility of ensuring that they familiarise themselves with the General Academic Regulations applicable to their registration, as well as the relevant faculty-specific and programme-specific regulations and information as stipulated in the relevant yearbook. Ignorance concerning these regulations will not be accepted as an excuse for any transgression, or basis for an exception to any of the aforementioned regulations.

### **University of Pretoria Programme Qualification Mix (PQM) verification project**

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